PLUS ALLIANCE

ARIZONA STATE UNIVERSITY PHOENIX KING'S COLLEGE LONDON UNSW AUSTRALIA SYDNEY

Novel Insights from Social Media Data for Qualitative Legitimacy Research

The Case of #UKLockdown

July 8th 2023

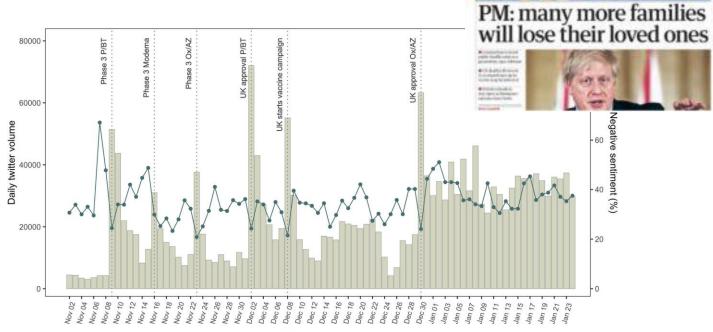
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Contested Legitimacy of UK Lockdown



Daily twitter volume



Negative sentiment (%)



Social Media as Data Source

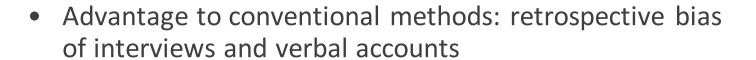
- Empowerment of previously disenfranchised evaluators for public judgment expression (Etter et al. 2019; Haack et al., 2021)
- Based on individual experiences and opinions (Orlikwoski & Scott, 2014)
- Expressions based on heterogenous norms, expectations, values (Etter et al., 2018)
- Expression of emotions, raw, unfiltered (Etter et al., 2019; Haack et al., 2014)
- Interactions and negotiation processes (Suddaby et al., 2017)
- Interactions between different evaluators (Illia et al., 2023)



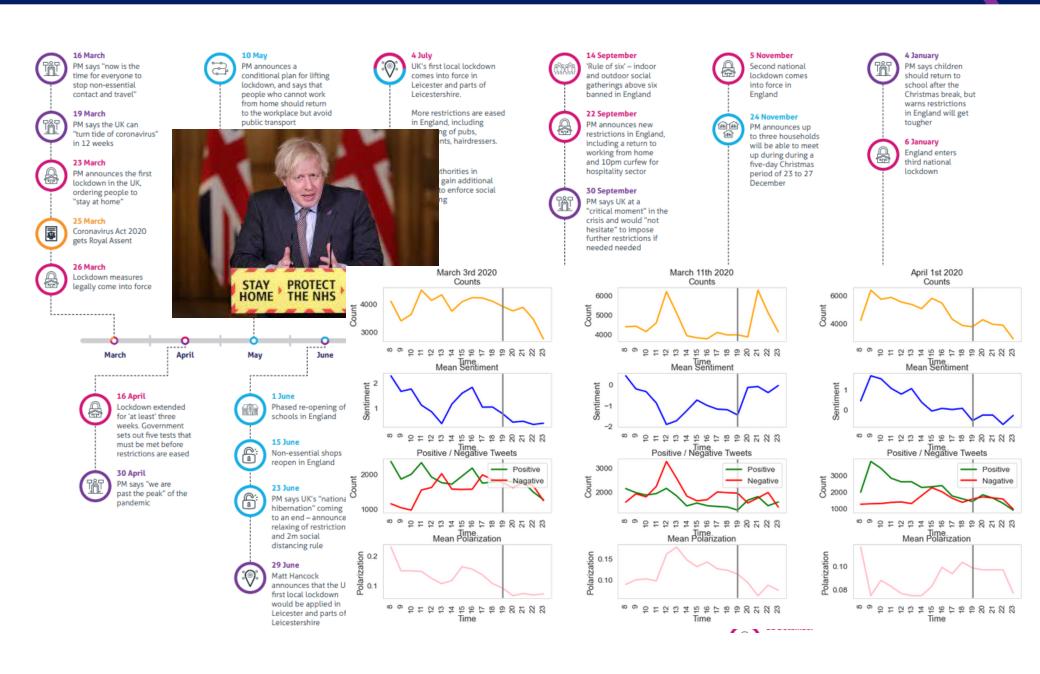
"A month ago today, on a ventilator & in a coma, I started to breath for myself! I am v disturbed by the increasingly blatant way ppl are treating the lockdown. With lack of answers around immunity, my family & I are going to remain shielding. I cannot go thru that again.
#Covid19"

Persistence of Expressions & Interactions

- "Time machine", "frozen in time"
- Access to naturally occurring expressions and interactions as they have unfolded in the past
- Longitudinal research designs, access to any given point in time, zooming in on crucial events
 - Tipping points (Illia et al., 2023)
 - Change of validity beliefs (Haack et al., 2021)
 - Contestation over time, narratives, discourses (Suddaby et al., 2017)







Access to alternative & unofficial Interactions

- Informal interactions, often beyond organizational/managerial scrutiny and influence
- Assessing informal, unofficial legitimacy judgments
 - Communities (Zavyalova et al., 2021)
 - Legitimizing discourses in online forums (Vaara et al., 2004)
 - "Everyday talk" (Lundgaard & Etter, 2022)
- Advantage to conventional sources (e.g., archives, formal communication, interviews)
 - Power constraints
 - Formal, approved documents of digital archives
 - Reluctant organizational members in interview situations
 - Access to sites/interviews only through gate-keepers (representing powerful groups)

Poppy @greenhillzoner · 1d

Why do I feel guilty for wanting hazard pay? I'm directly exposed to patient's with COVID-19, because of improper PPE. #NurseTwitter













Fewer social Constraints

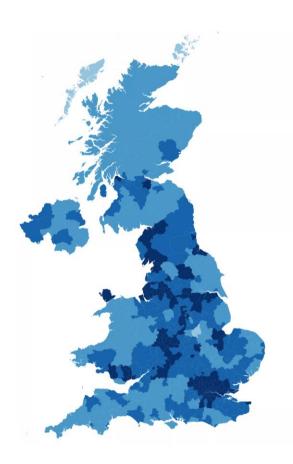
- Free expression, no active participation of researcher
- Studying interactions without interference, knowledge of researcher/observer
 - Glassdoor.com: anonymous employee ratings
 - Chatgroups, online forums
- Advantage to conventional sources (e.g., interviews, questionnaires)
 - Socially desirable answers of interviewees (questionnaire participants)
 - Impression management towards researcher
 - Influence of interviewer on interview situation and organizational setting



"This is the Tories
Achilles heel, they
panicked by media &
terrible modelling, covid
remains a mild disease
for many & we need to
shield elderly. But
lockdown is draconian
& amp; people can see
that now. Left should
call for end of lockdown
like Sweden not more
restrictions"

Multi-Sitedness, various Communities

- Desktop research with remote access to virtual sites, less spatial constraints
- Studying intercultural differences of legitimacy judgments and their formation, differences across groups and sites
 - Subgroups (Illia et al., 2023)
- Advantage to conventional sources (e.g., ethnography)
 - Limited access to geographical areas
 - Dispersed organizational sites
 - No access to subgroups with no official organizational sites



Map of emerging Tensions for #Lockdown

- For lockdown vs. against lockdown
- Health vs. economy
- Young vs. old
- Freedom vs. rules
- Individual vs. societal consequences
- Short-term vs. long-term consequences

"All those screaming for Britain to ease its lockdown for economic reasons need to take a long hard look at our real #coronavirus 'excess death' toll of over 60,000 people."

"Lockdown is not a holiday. Kids get it, as these messages show. Now is not a time to get complacent. Listen to the kids and together we can help keep the tragic loss of life as low as possible"

"#lockdown is the new Brexit when it comes to folks opinions. You've got those who want it to remain and those who want no rules at all and everything to open back up. You've really got to get the balance right. If you've ever been ill the you know #HealthIsWealth"



"Doesn't matter what your age they can still transmit, and it's for these reasons why we will stay in lockdown for a while longer and good people like yourself are made to wait longer to get your businesses back up and running"

Considerations & Limitations (1/2)

- Persistence of interactions & expressions:
 - Dynamic websites, change over time, present themselves to the researcher in dynamic ways (e.g., Kallinikos et al., 2013)
 - Presentation of data dynamic and algorithmically conditioned (Etter & Albu, 2021)
 - Access not always granted, technologies discontinued
- Access to alternative interactions and discourses
 - Authenticity of data not always given
 - Emotions driven by algorithms, interactions are "manipulated" (Zuboff, 2019)
 - Access to online archives only through gate-keepers

Considerations & Limitations (2/2)

- New social constraints:
 - Various biases of expression on social media
 - Self-censorship, spiral of silence online (Clemente & Roulet, 2014)
 - Impression management, social identification, group norms (e.g., Madsen & Verhoeven, 2016)
- Digital divide and representation:
 - Who is represented, digital literacy (Hargittai, 2019)
 - Self-selection bias into conversations and interactions
- Resource constraints:
 - Enormous data sources, challenge of filtering and selection (Illia et al., 2023)

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